



Strengthening Evidence-Based Agricultural Extension through Impact Evaluation

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Abstract

Agricultural development programs and extension initiatives are increasingly expected to demonstrate measurable outcomes, yet their actual effectiveness often remains uncertain. Impact evaluation has emerged as a valuable methodological approach for assessing whether such interventions truly achieve their intended objectives. By focusing on causal relationships and estimating counterfactual scenarios, impact evaluation enables researchers and policymakers to distinguish program effects from external influences. Regression analysis, instrumental variables and difference-in-differences are analytical tools used to pragmatically assess development interventions where randomized experimentation is not possible. Integrating impact evaluation into agricultural extension research and policy can strengthen evidence-based decision-making and improve the effectiveness, accountability, and sustainability of extension programs.

Keywords: Impact Evaluation; Agricultural Extension; Causal Inference; Policy; Evidence-Based Decision Making

It is always expected that agricultural development programs and extension efforts will show measurable outcomes. Government, development agencies have invested large amounts of money on training farmers, They share technologies, they subsidize inputs and provide advisor services in the hope that the activities would yield some sort of results in raising the productivity in the rural segments and also raising incomes. But, as these interventions are done, it is never supposed that they will be efficacious. In this context, impact evaluation has become an important method that

helps researchers and policymakers find out if a specific program or policy really achieves its intended results. Hence, by analyzing the cause-and-effect relationships between interventions and results, impact evaluation strengthens the evidence base for research related to agricultural extension as well as policy.

Impact evaluation most importantly tends to measure changes in welfare or outcomes that can be directly linked to a specific program, project, or policy. The criteria that change following

the program are traditionally fixed and consist of either income, productivity, education or health. Nor do we possess sufficient answers, by means of which to measure these improvements by simply comparing the changing results with time. We need to assess whether the intervention causes the changes or any other external factors. Impact evaluation addresses this issue by estimating the counterfactual or hypothetical scenario i.e. what would have happened without the program. Comparing the outcome of the participants and a proper comparison group, the researchers can determine the actual effect of an intervention and modify the changes that occurred in the bigger environment.

The Demystification of cause-and-effect relationship has been widely accepted in majority of the social scientific studies. The empirical research starts by a simple question and it is supposed to possess knowledge about the connection between interventions and outcomes. In an ideal world, randomized experiments give the best way to identify causal effects since random assignment ensures that treatment and comparison groups are statistically similar except for the intervention. However, in many real-life policy situations, particularly in large agricultural extension programs, randomized experiments may not always be possible. In such instances, researchers turn to quasi-experimental methods which try to replicate experimental conditions, still allowing for credible causal inference.

The more standard approaches to analysis are regression analysis, instrumental variables and difference-in-differences. The regression models help to control observed variables which can result in differences so that the researchers be able to estimate a relationship between the outcome and participation in the program. The instrumental variable design schemes solve the problem of endogeneity when the decision to join a program could have been based on the factors which are crucial to the ultimate objective. By finding variables that influence participation but do not directly affect the outcome, researchers can produce more reliable estimates of causal effects. However, difference-in-differences compares treatment groups and control groups, at least in the comparable areas, so that the differences between the outcomes are found by using unchanging characteristics to compare them through the time. These methods provide feasible options for policy assessment when randomized experiments are not viable.

The need for impact evaluation is especially clear in agricultural extension systems. These programs aim to improve farmers' knowledge, skills, and access to information to help them adopt better technologies and sustainable agricultural practices. However, the success of such programs depends on several factors including how successful the programs are perceived to the farmers, how these local institutions are organized and the environment in general. The inability to evaluate in an accurate way can imply that the individuals will not be in a position to determine whether increase of productivity or income is a true product of the extension services offered. Impact evaluation provides a structured pathway to assess if extension interventions meet their objectives and to find out the most effective approaches in various contexts.

Additionally, impact evaluation supports evidence-based policymaking in agricultural development. Policymakers often face tough choices about how to distribute limited resources among competing programs. Plausible details on the performance of a program will be helpful during the decision-making process since funds will be directed to the projects that may make a special impact on the farmers and rural living. Impact evaluation also enhances accountability and transparency by providing objective evidence of program outcomes. When evaluation findings are shared and included in policy discussions, they promote learning within organizations and push for the ongoing improvement of extension strategies.

Another crucial benefit of impact evaluation is its ability to test different program designs and identify the mechanisms through which development programs can achieve prolific and positive results. In many cases, it is evident that agricultural extension initiatives involve multiple elements such as training sessions, demonstration plots, digital advisory services, and input support. Through proper analysis, researchers can determine the influences on the behaviour and outcome of farmers in the most efficient way. This knowledge makes policy makers and practitioners capable of refining program designs, increase efficiency, and maximize the impact of future interventions.

As agricultural systems are gradually facing incremental challenges from a lot of factors like climate change, resource limitations, changing market demands etc. So the need for effective and responsive extension systems is more urgent at present. Impact

evaluation methods bridge the gap between research and policy by turning empirical observations into practical knowledge. Impact evaluation helps agricultural extension to be more systematic and evidence-based approach by concentrating on causal inference and careful comparisons. As agricultural development efforts become larger and more complex, incorporating impact evaluation into research and policy will be essential for ensuring that extension programs effectively contribute to sustainable agricultural growth and improved livelihoods [1,2].

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